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Inland Securities Corporation Announces Appointment of Two New Vice Presidents

OAK BROOK, III. (March 30, 2017) – Inland Securities Corporation ("Inland Securities"), the exclusive dealermanager and placement agent for real estate investment programs sponsored by Inland Real Estate Investment Corporation and Inland Private Capital Corporation, announced today that Robert Burke and Chad Whatley have joined the company as vice presidents – external wholesalers.

In their positions, both Burke and Whatley will serve as external wholesalers working to build relationships with current and new financial advisors. Burke is responsible for building networks in New York and New Jersey. Whatley will oversee relationships in Georgia, North Carolina, South Carolina and Alabama.

Burke comes to Inland Securities from Avian Capital Markets, LLC, where he served as executive vice president and founding partner. He co-founded Avian Capital Markets, LLC to create a more liquid and competitive secondary marketplace for non-listed REITs, BDCs and LPs. Prior to Avian Capital Markets, LLC, Burke was executive vice president - national sales for a new sponsor in the alternative investment space, where he was tasked with leading national sales efforts and building brand awareness. Burke previously served as the executive vice president of platform management at Realty Capital Securities, where he led the product management and strategic sales efforts of 16 non-traded offerings overseeing 12 product managers. During his career, he has also held positions at Grubb & Ellis Securities and Citicorp Investment Services/Citi Smith Barney Bank Channel.

Burke holds Series 7, 24 and 63 securities licenses.

Whatley brings more than 15 years of experience to his new position with Inland Securities. Prior to joining Inland Securities, he served as regional sales director of Highland Capital Management, where he was responsible for increasing their selling group and raising capital across multiple product platforms. Prior to his role with Highland Capital Management, he served as national sales manager at United Realty Advisors, where he, along with his team more than tripled monthly sales volume. Throughout his career, he has also held positions at AEI Capital Corp, First American Funds and Wells Real Estate Funds.

Whatley received a Bachelor of Business Administration degree in Marketing Management from Georgia State University. He also holds Series 7 and 63 securities licenses.

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About Inland Securities Corporation

Inland Securities Corporation, member FINRA/SIPC, is the exclusive dealer manager and placement agent for real estate investment programs offered by Inland Real Estate Investment Corporation and Inland Private Capital Corporation. Additional information is available at <u>www.inland-investments.com</u>.