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## FOR IMMEDIATE RELEASE

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### **Industry Veteran David Kasprzak Joins Inland as National Sales Manager**

**OAK BROOK, Ill.** – Inland Securities Corporation (“Inland Securities” or “the firm”), the exclusive dealer manager and placement agent for real estate investment programs offered by Inland Real Estate Investment Corporation and its affiliates, which are part of The Inland Real Estate Group of Companies, Inc. (“Inland”) announced today that David Kasprzak has joined the firm as executive vice president, national sales manager.

“David’s proven track record and 20-plus years of exceptional financial services and investment product sales experience complements our leadership team,” commented Michael Ezzell, president and chief executive officer of Inland Securities. “We are thrilled to add an individual with David’s institutional pedigree as a senior member of our management team and know that his leadership style and result-driven approach are a tremendous asset to the firm.”

Mr. Kasprzak is working with Inland Securities’ Charles Jensen, managing director - western division, Gary Callahan, managing director - eastern division and Kevin Davis, managing director - institutional division, focusing on expanding the reach across the wealth management channel. Additionally, he is responsible for the overall strategy and sales performance initiatives in connection with Inland’s various capital raising initiatives. His leadership reinforces and further develops the sales team, cultivates business relationships and implements best-in-class sales practices and campaigns.

Mr. Kasprzak brings significant institutional experience to the firm, previously serving as managing director at Robert A. Stanger & Company, where he worked with alternative investment fund sponsors on the formation of new offerings. He previously held leadership positions with RAE LLC, Forum Real Estate Group, Benefit Street Partners and Broadstone Real Estate LLC, where he was integral in raising significant capital, growing distribution channels and developing new products.

David’s efforts at Broadstone led to the public listing of the triple-net lease REIT Broadstone Net Lease (NYSE: BNL) in 2020. Earlier in his career, Mr. Kasprzak was with Goldman Sachs Asset Management, Inc. and Evergreen Investments, Inc., providing investment product sales to wirehouses, independent broker-dealers and independent advisors.

“I could not be more excited to be part of the Inland Securities’ leadership team, and further expand the firm’s capabilities and reach of its dynamic and growing menu of investment opportunities,” commented David Kasprzak. “The Inland brand and reputation as a market leader positions the firm well to offer product solutions that diversify clients’ alternative investment allocations and, in many cases, provide for true tax-planning opportunities. These types of thoughtful offerings will continue to position us as an industry leader for many years to come.”

Mr. Kasprzak received his Bachelor’s degree from Michigan State University and has his Series 7 and 63 securities licenses.



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**About Inland Securities Corporation**

Inland Securities Corporation, member FINRA/SIPC, is the exclusive dealer manager and placement agent for real estate investment programs offered by Inland Real Estate Investment Corporation and its affiliates. Additional information is available at [www.inland-investments.com](http://www.inland-investments.com).

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