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**FOR IMMEDIATE RELEASE**

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**Inland Securities Corporation Appoints New Executive Vice President - National Sales Manager**

**OAK BROOK, Ill. (August 3, 2016)** – Inland Securities Corporation, the exclusive dealer-manager and placement agent for real estate investment programs sponsored by Inland Real Estate Investment Corporation (“Inland Investments”) and Inland Private Capital Corporation, announced today that Colin Cosgrove has joined the company as Executive Vice President – National Sales Manager. In this new role, Cosgrove will be responsible for overseeing Inland Securities Corporation’s external and internal sales efforts.

“Colin is a dynamic financial services sales leader who brings more than 20 years of exceptional knowledge and experience to Inland Securities Corporation,” said Michael Ezzell, chief executive officer of Inland Securities Corporation. “Colin’s proven track record of building industry-leading sales organizations, that can successfully distribute a variety of investment products, will support our continued goal of bringing innovative, institutional-quality real estate programs to the investing public. I am thrilled to be working with him again on our growing Inland team.”

Cosgrove comes to Inland Securities Corporation from Griffin Capital, where he served as Executive Vice President – Head of Sales Strategy for Eagle Capital Markets. In his position, he was responsible for the organization and launch of Eagle Capital Markets and the development of sales efficiency systems, leading his team to accomplish a \$1 billion per year run rate in less than one year. Prior to his position at Griffin Capital, he served as Senior Vice President – Sales Operations and Strategy for Cole Real Estate Investments (“Cole”) for 10 years, where he was responsible for the sponsor’s nontraded REIT and 1031 distribution business, including sales and operations, advisor marketing and distribution and reporting models. Under his leadership at Cole, the company successfully implemented the use of a Virtual Wholesaling Program and was also honored on the *InformationWeek* 500 List for its strategic sales call management system, “Cole Sales Cockpit.” During his career, Cosgrove has also held positions with Edward Jones, E\*TRADE Corporation and the Charles Schwab Corporation.

Cosgrove received his bachelor of arts degree in Political Science from the University of Iowa. He also holds Series 7, 24 and 63 securities licenses.

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**About Inland Securities Corporation**

Inland Securities Corporation, member FINRA/SIPC, is the exclusive dealer manager and placement agent for real estate investment programs offered by Inland Real Estate Investment Corporation and Inland Private Capital Corporation. “Inland” refers to some or all of the entities that are part of The Inland Real Estate Group of Companies, Inc. which is comprised of independent legal entities, some of which may be affiliates, share some common ownership or have been sponsored and managed by subsidiaries of Inland Investments. Additional information is available at [www.inland-investments.com](http://www.inland-investments.com).